HA Competitive Trade-in: Sophos Firewall and XGS

100% off the first XGS Series plus 50% off HA unit and 8h of Professional Services for free when ordered with a 5-year term for Xstream Protection

(Valid until March 31, 2022)



Customers looking to scale up their protection for today's encrypted networks, without compromising on performance, can now make the switch from a competitive product to Sophos Firewall and the XGS Series (XGS 4300 and above). A High Availability (HA) Active-Passive cluster only requires subscriptions for the active appliance. Use our Professional Services to give your customer the best possible start on their Sophos Firewall journey.

Offer valid for new prospects and Sophos customers without a firewall of any type only.

THE BENEFITS:

- Powerful Protection and Performance: The Xstream architecture in every XGS
 Series includes a dedicated hardware layer FastPath to accelerate important
 cloud, SaaS and other app traffic. This frees up resources on the main CPU for
 important deep packet inspection and TLS decryption for the traffic that needs
 it and significantly reduces overall latency.
- No Compromise Connectivity: With extensive built-in connectivity options to power the most demanding networks plus the flexibility to adapt, should the infrastructure change, the XGS Series are built to support customers over the full hardware lifecycle.
- Xstream Protection: A single license bundle for advanced protection with Network, Web and Zero-Day Protection plus the new Central Orchestration module for SD-WAN VPN orchestration* and a 30-day Central Reporting Advanced data retention period.
- XDR-Ready: Extend your threat intelligence beyond your firewall data with Sophos Extended Detection and Response (XDR). Works in combination with other Sophos products which are licensed separately. See sophos.com/xdr for further details

HOW TO USE THIS OFFER:

Use the promotional codes below when placing your order with your distributor. Orders must be for a single customer and include a 5-year Xstream Protection subscription, two XGS Series appliances of the same model.

Eligible Purchase	Promo Codes
100 % discount on the first XGS Series firewall, 50% on an HA unit and 8h Professional Services for free with a 5Y term for Xstream Protection.	XGS_HA_COMPTI_ROW Use Xstream Hardware Bundle when ordering first appliance
 5-year term only Valid for XGS 4300 and above only Full terms and conditions on reverse 	XGS_HACOMPTI_PROSERV Professional Services

Should you have any questions about this offer, your distributor or your local Sophos contact will be happy to help.

Your Sophos Team



^{*}Expected soon. Requires SFOS 18.5 MR1

Terms and Conditions ("Promotion")

- This promotional offer is valid for the period from July 1, 2021, through March 31, 2022 ("Promotion Period") unless otherwise determined by Sophos.
- This Promotion is a limited time offer only available through participating Partners
 that are a current member of the Sophos partner program, are in good standing and
 located in the following region:
 - Region: Germany, Austria and Switzerland

The Promotion:

 HA Competitive Trade-In: Buy 5 years of Xstream Protection and get 100% discount on first hardware appliance (XGS 4300 and above), 50% discount on an HA unit (same model as first appliance), plus up to 8h of Professional Services for free. Use Xstream Hardware Bundle when ordering first appliance.

To be eligible for the Promotion:

- The purchase order must include two XGS Series hardware appliances
 (XGS 4300 and above only) and an Xstream Protection subscription for the first
 appliance with a minimum term of 5 years. Both appliances must be the same
 model for HA support. To receive the Professional Services discount, the 8 hours
 must be included on the same order using the dedicated promo code mentioned
 in this flyer.
- The order must be for a single new firewall customer. Existing Sophos Firewall (formerly XG Firewall), Sophos UTM customers and renewals are explicitly excluded from this Promotion. However, existing Sophos customers who do not yet own a Sophos firewall of any type are eligible to participate.
- Sophos reserves the right to validate the ownership of the competitive firewall being replaced by the purchase of the XGS Series hardware under this Promotion and may at its sole discretion request proof of ownership by end customers in the form of an invoice, serial number or such other similar information or documentation Sophos deems appropriate.
- This Promotion may not be combined with other Sophos promotional offers and may not be used in combination with additional discretionary discounting.
- This Promotion must be applied at the time of purchase and cannot be retrospectively applied to previous orders or transactions.
- Deal registration is not a requirement for this Promotion.
- The Partner organization and participants in this Promotion must comply with all applicable anti-bribery and anti-corruption laws and the Sophos policy https://www.sophos.com/en-us/legal/sophos-antibribery-policy.aspx at all times.

- Sophos may, in its sole discretion, disqualify any participant from this Promotion, and modify, suspend, or terminate this Promotion, in whole or in part, at any time and for any reason. In the event of any disputes concerning this Promotion or these terms and conditions, the decision of Sophos will be final.
- This Promotion is void where prohibited by law, and subject to applicable laws and regulations. Participants agree that Sophos will not be liable for any loss or damage arising from this Promotion.
- Partners that participate in this Promotion are solely responsible for declaring such promotions and paying any applicable taxes and fees.
- The participating Partner has the exclusive right to determine the prices charged for all Sophos products and services. This Promotion is only valid for orders placed directly through Sophos distributors.
- Privacy: Sophos will use the personal details of the participant to conduct this
 action. You may also use the data in accordance with our Sophos Group Privacy
 Policy, which is available at the following URL: https://www.sophos.com/en-us/
 legal/sophos-group-privacy-policy.aspx
- This promotion shall be governed in accordance with German law for partners in Germany and Austria and Swiss law for partners in Switzerland.

For more information visit sophos.com/firewall

